Sales Targets

Each customer is set up with Company Default Sales Targets. You are able to edit or add new Sales Targets.

Select Sales Targets

Carcass and Live Weight Targets are both setup in the same form. You choose at entry time which you are entering.

You can enter targets at the Packer and Plant level.
You can enter targets for a date range. (Dates cannot overlap for targets and you must enter an end date)

Click on DETAILS button to add the weight ranges for the targets. Targets can also be added at this level as to what you expect the distribution to be. The target percentage should add to 100% for each target level. Note Row 1 must start at 0.00 and all weights must go out two decimal places.

Save (Ctrl-S)　Add Rows: [　　]　Add (Ctrl-A)　　Show Master Table　Carcass Target Details　Show All Carcass Target Details

Table: Carcass Target Details　　Entry: Company Default Carcass

Sort Columns ▼

Row #	*Low Carcass Weight	*High Carcass Weight	Weight Category	% in Target	Comments	Report Label	Delete
1	0.00	150.99	(1)Very Light ▼	100.00		0.00 -150.99 lbs	☐
2	151.00	160.99	(2)Light ▼			151.00 -160.99 lbs	☐
3	161.00	165.99	(2)Light ▼			161.00 -165.99 lbs	☐
4	166.00	170.99	(2)Light ▼			166.00 - 170.99 lbs	☐
5	171.00	180.99	(2)Light ▼			171.00 -180.99 lbs	☐
6	181.00	185.99	(3)Ideal ▼			181.00 -185.99 lbs	☐
7	186.00	190.99	(3)Ideal ▼			186.00 - 190.99 lbs	☐
8	191.00	195.99	(3)Ideal ▼			191.00 - 195.99 lbs	☐
9	196.00	200.99	(3)Ideal ▼			196.00 - 200.99 lbs	☐
10	201.00	205.99	(3)Ideal ▼			201.00 - 205.99 lbs	☐
11	206.00	210.99	(3)Ideal ▼			206.00 - 210.99 lbs	☐
12	211.00	215.99	(3)Ideal ▼			211.00 - 215.99 lbs	☐
13	216.00	220.99	(3)Ideal ▼			216.00 - 220.99 lbs	☐
14	221.00	225.99	(3)Ideal ▼			221.00 - 225.99 lbs	☐
15	226.00	230.99	(3)Ideal ▼			226.00 - 230.99 lbs	☐
16	231.00	235.99	(3)Ideal ▼			231.00 - 235.99 lbs	☐
17	236.00	240.99	(4)Heavy ▼			236.00 - 240.99 lbs	☐
18	241.00	245.99	(4)Heavy ▼			241.00 - 245.99 lbs	☐
19	246.00	250.99	(4)Heavy ▼			246.00 - 250.99 lbs	☐
20	251.00	255.99	(4)Heavy ▼			251.00 - 255.99 lbs	☐
21	256.00	999.99	(5)Very Heavy ▼			256.00 - 999.99 lbs	☐

Target Levels
- o　Very Light
- o　Light
- o　Ideal
- o　Heavy
- o　Very Heavy